

KIENYEJI · PARTNER PROGRAMME

# Earn with Kienyeji

A guide for restaurant kitchens and boda riders joining the Kienyeji Connect network — how the platform works, what we expect from you, and how you get paid.

## About Kienyeji

Kienyeji Connect is a Kenyan food and delivery network that pairs authentic local kitchens with a trusted community of boda riders. We help small restaurants reach more customers and give riders a steady stream of nearby orders — all through a single mobile-first platform.

## How it works

- **Customers** browse nearby vendors on the Kienyeji app, place an order, and pay via M-Pesa or card.
- **Restaurants** accept the order, prepare the food, and hand it to a matched rider.
- **Riders** pick up and deliver the order, marking it complete in the app.
- **Kienyeji** handles the checkout, routing, customer support, promotions, and settles funds to your account.

## What we require from you

### RESTAURANT PARTNERS

A registered kitchen or licensed food business, valid national ID of the owner, a reachable phone number, current menu with prices, and the ability to prepare orders within the agreed prep-time window. Health certification and any relevant county permits should be current.

### BODA RIDER PARTNERS

A roadworthy motorbike, valid riding licence, national ID, active M-Pesa number in your name, a smartphone that can run the Kienyeji rider app, and a delivery box or insulated bag. You must agree to the rider code of conduct — respectful service, safe riding, no tampering with orders.

## What's in it for you

- **New customers on tap** — you appear in front of people actively looking to order in your neighbourhood.
- **Zero setup cost** — joining Kienyeji is free. You only pay a small service fee on completed orders.
- **Same-week payouts** — earnings settle to your M-Pesa on a fixed weekly cadence, with clear breakdowns per order.
- **Loyalty rewards** — the more consistent your service, the more visibility and priority-matching you earn on the platform.
- **Support that answers** — a real Kienyeji team member is on WhatsApp during working hours to resolve issues fast.

## How funds are generated and divided

Every completed order generates three components: the **food subtotal** (paid to the restaurant), the **delivery fee** (paid to the rider), and a **platform service fee** that keeps the app, support, promotions and payments running.

Component	Goes to	Notes
Food subtotal	Restaurant	Menu price the customer paid, less the platform service fee.
Delivery fee	Rider	Distance-based; shown to the rider before they accept the trip.
Platform service fee	Kienyeji	Vendors: KSh 5,000 per cycle. Boda riders: KSh 1,000 per cycle. Covers app, support, promotions, payments and rider matching.
Tips (optional)	Rider	100% of any customer tip goes to the rider, on top of the delivery fee.
Promotional discounts	Kienyeji	When Kienyeji funds a discount, we absorb it — your earnings are based on the original price.

Your exact service-fee rate is confirmed in your partner agreement before you go live, and every completed order lists a clear breakdown of subtotal, fees and your net earnings inside the app.

## How to access your funds

- Every completed order accrues to your **Kienyeji wallet**, visible in the partner app in real time.
  - **Payouts run every Saturday at 3:00 pm** to the M-Pesa number registered in your KYC — no manual withdrawal request needed.
  - **Minimum payout threshold:** vendors KSh 10,000, boda riders KSh 1,000. Balances below the threshold roll over to the next Saturday.
  - Every payout ships with a downloadable **statement** listing every order that contributed, so your books stay clean.
  - Disputed or refunded orders are reconciled on the next payout cycle and always itemised.
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## Ready to join?

Applications take under five minutes. You'll upload your ID and business or bike details, and our partnerships team gets back within 48 hours.

→ **Apply now at [kienyejconnect.com/partner](https://kienyejconnect.com/partner)**

Restaurant kitchens and boda riders welcome. Tap Apply in the app or open the link on any browser.

Questions before you apply? WhatsApp the partnerships desk or email [partners@kienyejconnect.com](mailto:partners@kienyejconnect.com).